Nimble Storage Global Education

Global Education provides exceptional product, solution and positioning learning curriculum to our Sales and Technical audiences that are focused on your role and responsibilities. We prepare you for success by providing you with the skills and competencies to make you and your organization successful. Here's your chance to get accredited on this rapidly growing technology. Nimble University has been established to provide you with the training you need to be successful with our products.

Nimble University provides educational learning paths based on individual roles. Each learning path provides both accredited as well as recommended learning curriculums for the individual to help them succeed in their roles.

Enrollment in Nimble Storage University learning requires you to create an account on Nimble University. Your account profile identifies your learning path and its associated curriculum.

Nimble Education offers a number of classes, courses, and styles that will fit your learning need. Our hands-on courses are designed to balance the right mix of product and technology with our hands-on exercises to keep the student engaged and focused. Nimble Storage University is here to help ensure your success with our products. Each course of study is designed to provide you with the knowledge you need to sell and implement Nimble Storage solutions

Learning Paths:

We have multiple Learning Paths, each Learning Path is based on the role associated with that Learning Path.

Nimble Sales Professional learning path:

The Nimble Sales Professional learning training path is designed to provide the Sales Professional, such as Account Executives, with the knowledge and understanding of Nimble Storage's product, features and differentiators allowing them to match them to the customers' needs and requirements

> Courses:
> - NS-1000-E, Selling Nimble Storage – The Company and the Solutions, eLearning, approximately 20 min
> - NS-1001-E, *Introduction to Nimble Storage,* eLearning, approximately 40 min
> - NS-1002-E, *Selling Data Protection and SmartStack*, eLearning, approximately 30 min

Nimble Technical Sales Professional learning path:

The Nimble Technical Sales learning path is designed with the technical Sales Engineer in mind. This includes a deeper dive into the Nimble Storage architecture, product and features along with how to install, administer and operate the product

> Courses:
> - NS-1001-E, *Introduction to Nimble Storage,* eLearning, approximately 40 min
> - NTS-1001-E, *Introduction to Nimble Storage Technology*, approximately 3 Hours
> - NTS-2001-I, *Nimble Storage Introduction and Administration,* Instructor Lead , 1 day

Nimble Technical Professional learning path:

The Nimble Technical Professional learning path is designed for the customer to better understand not only the products and its features but also how to configure, administer and operate the product to gain knowledge that would help to better optimize their storage and provide disaster recovery.

> Courses:
> * NTS-2001-I, *Nimble Storage Introduction and Administration,* Instructor Lead , 1 day

Delivery Methods:

Instructor Led:
These courses are identified using the "I" suffix, for example NTS-2001-I. We schedule these classes on an ongoing bases across the globe conducted by experienced instructors that not only know the content but also understand your needs and requirements.

eLearning, Self-Paced:
These courses are identified using the "E" suffix, for example NTS-1001-E. These courses can be taken on demand at a time that is convenient for you. We have a wide variety of curriculum based on your individual role that is completely self-paced eLearning.

Access to Nimble University Learning Paths and Courses:

To request a Nimble University account, learn more about each learning path and how to launch or enroll in a learning course located on Nimble University follow the steps below:

> **To Request a Nimble University Account:**

> 1. If you have log on credentials, Username and Password, skip to step "**Access to Learning Paths and Courses** " below
> 2. If you **do not** have logon log on credentials, Username and Password to log on to Nimble University
> 3. Using a browser go to: http://www.nimblestorage.com/resources/nimble-storage-university/
> 4. Select *New Student* button to request an account

Nimble Storage Global Education
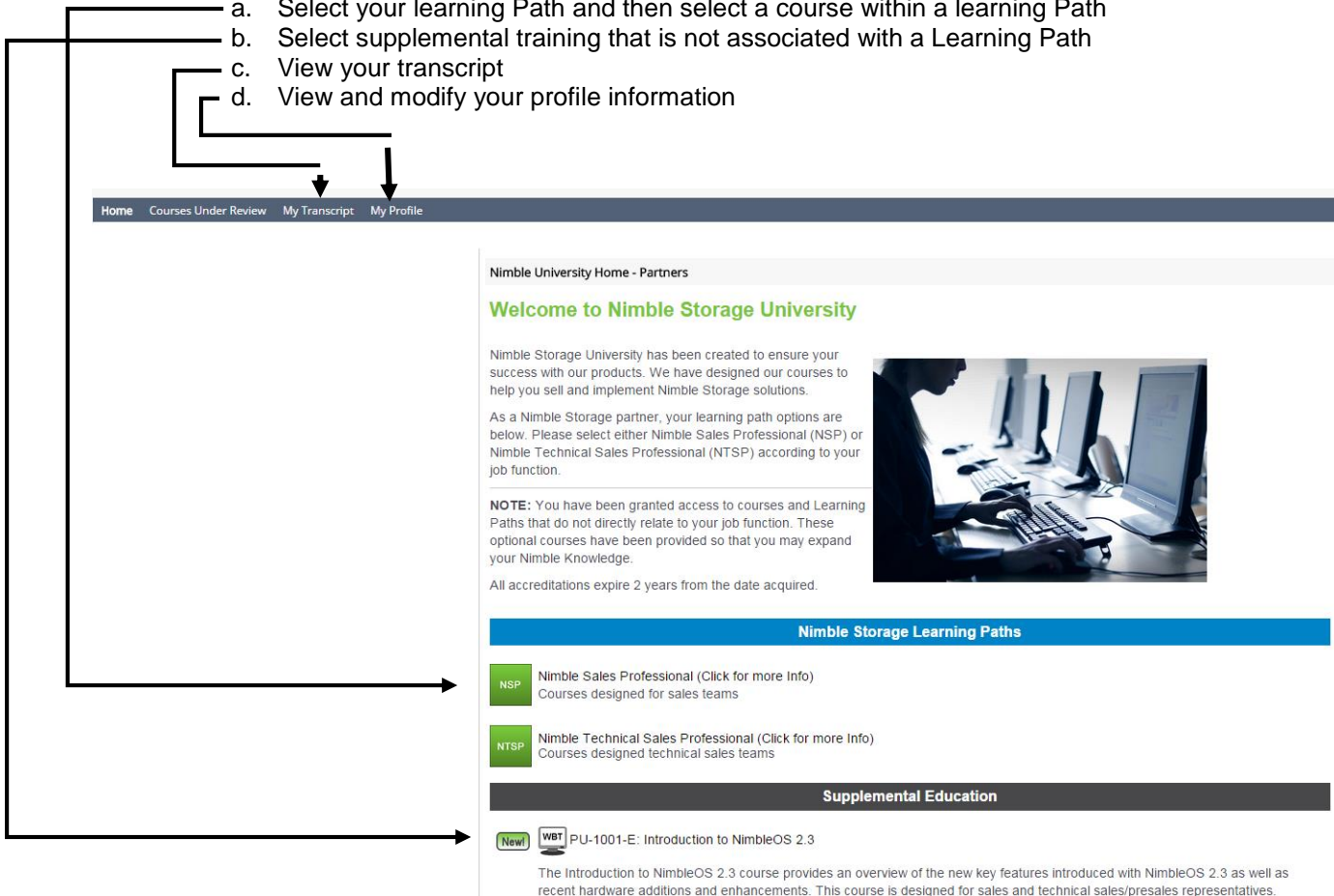
5. Complete the learners profile

<u>Access to Learning Paths and Courses:</u>

1. Using your login credentials start a web browser session and go to
   https://gm1.geolearning.com/geonext/nimblestorage/login.geo
2. At the login screen enter your Username and Password
3. From the main Nimble University screen you can:

   a. Select your learning Path and then select a course within a learning Path
   b. Select supplemental training that is not associated with a Learning Path
   c. View your transcript
   d. View and modify your profile information

Home   Courses Under Review   My Transcript   My Profile

Nimble University Home - Partners

Welcome to Nimble Storage University

Nimble Storage University has been created to ensure your success with our products. We have designed our courses to help you sell and implement Nimble Storage solutions.

As a Nimble Storage partner, your learning path options are below. Please select either Nimble Sales Professional (NSP) or Nimble Technical Sales Professional (NTSP) according to your job function.

NOTE: You have been granted access to courses and Learning Paths that do not directly relate to your job function. These optional courses have been provided so that you may expand your Nimble Knowledge.

All accreditations expire 2 years from the date acquired.

Nimble Storage Learning Paths

NSP   Nimble Sales Professional (Click for more Info)
Courses designed for sales teams

NTSP   Nimble Technical Sales Professional (Click for more Info)
Courses designed technical sales teams

Supplemental Education

New!   WBT   PU-1001-E: Introduction to NimbleOS 2.3

The Introduction to NimbleOS 2.3 course provides an overview of the new key features introduced with NimbleOS 2.3 as well as recent hardware additions and enhancements. This course is designed for sales and technical sales/presales representatives.

Nimble Sales Professional Learning Path

The **Nimble Sales Professional** learning path is geared towards the sales professional gaining an understanding of Nimble Storage's product, features and differentiators and matching them to the customers' needs and requirements.

The courses, listed below, in the **Nimble Sales Professional** learning path includes accredited curriculum that allows you to become an accredited **Nimble Sales Professional** reseller as well as elective curriculum that will help round out your Nimble Storage knowledge, skills and competencies.

The NS-1000-E: *Selling Nimble Storage – The Company and the Solutions* course is designed for sales representatives and account executives. The course provides a short introduction to Nimble Storage, the company as well as the approach and solutions that make Nimble unique and compelling. This course associates some of the top key technical features within a sales context in order to facilitate productive conversations about common business issues and how Nimble can help solve them.

The NS-1001-E *Introduction to Nimble Storage* is an accreditation course is designed to provide students with a strong understanding of Nimble Storage solutions. The course will also provide messaging to help students effectively position and sell Nimble Storage arrays.
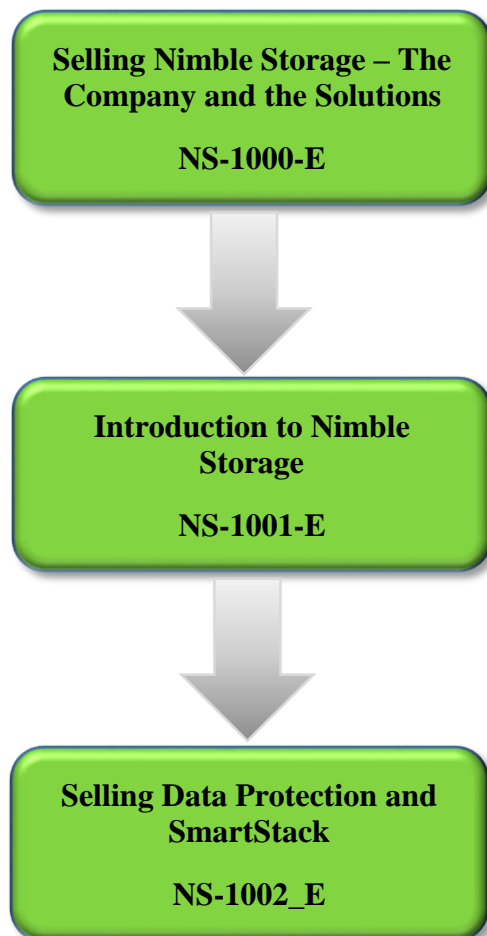At the end of this course you will be able to:

- Describe CASL
- Describe the Adaptive Flash Family
- Describe Nimble's Scale-to-Fit solution
- Understand how Nimble protects data and provides disaster recovery
- Describe Nimble Proactive Wellness and Support capabilities

The NS-1002-E *Selling Data Protection and SmartStack* course is designed to provide students with an understanding of Nimble Storage's data protection features and SmartStack solution
At the end of this course you will be able to:

- Define the customer benefits of SmartStack
- Identify what solutions are supported by SmartStack
- Describe specific workloads supported by Nimble Storage SmartStack
- Explain the configurations for each of the specific workloads
- Identify the assets that are a part of a specific SmartStack workload
- Explain Nimble Storage's data protection features
- Explain the benefits of Nimble Storage's data protection features

Selling Nimble Storage – The Company and the Solutions

NS-1000-E

Introduction to Nimble Storage

NS-1001-E

Selling Data Protection and SmartStack

NS-1002_E

Nimble Technical Sales Professional Learning Path

The **Nimble Technical Sales Professional** learning path is geared towards those technical Sales Engineers that need a deeper understanding of Nimble Storage's product solution and features. These would include topics such as the Nimble Storage architecture, product knowledge and how the features could be used to help the customers meet their needs and requirements.

The courses, listed below, in the **Nimble Technical Sales Professional** learning path includes accredited curriculum that allows you to become an accredited **Nimble Technical Sales Professional** Sales engineer. The learning path also includes elective curriculum that will round out your Nimble Storage knowledge, skills and competencies.

The **NS-1001-E** *Introduction to Nimble Storage* is an accreditation course is designed to provide students with a strong understanding of Nimble Storage solutions. The course will also provide messaging to help students effectively position and sell Nimble Storage arrays.
At the end of this course you will be able to:
- Describe CASL
- Describe the Adaptive Flash Family
- Describe Nimble's Scale-to-Fit solution
- Describe Nimble Proactive Wellness and Support capabilities

The **NTS-1001E** *Introduction to Nimble Storage Technology* accreditation course is designed to provide students with a strong understanding of Nimble Storage solutions. The course will also provide messaging to help students effectively position and sell Nimble Storage arrays.
At the end of this course you will be able to:
- Describe the CASL architecture
- Describe the Adaptive Flash family
- Describe Nimble's Scale-to-Fit solution
- Understand networking principles with Nimble
- Understand Nimble array management
- Describe Nimble's volumes and their components
- Understand Nimble's snapshots and replication
- Describe Nimble support and InfoSight

The **NTS-2001-I** *Nimble Storage Introduction and Administration* accreditation course is designed for Nimble Storage Administration Professionals and Technical Partners. This course is designed to teach users how to perform commonly required tasks including installing the array, creating volumes, protecting/recovering data with snapshots and replication, as well as general system monitoring using hands-on simulated labs. The NIOP courses cover the following subject areas:
At the end of this course you will be able to:
- Perform initial configuration of a new array with NSM and GUI
- Array Administration and working with volumes
- Restore volumes and individual files from a snapshots
- Set up replication and perform basic DR operations

Nimble Technical Professional Learning Path
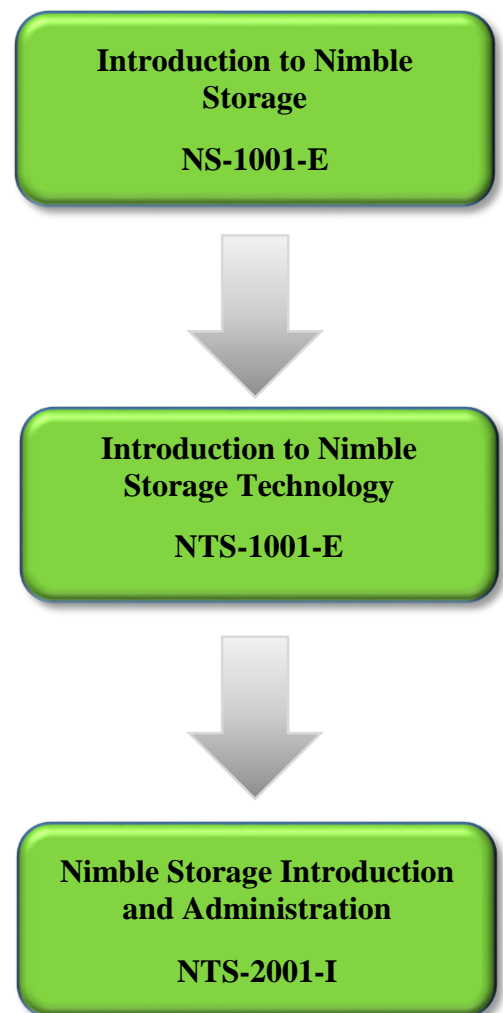
The **Nimble Technical Professional** learning path is geared towards those customers that want a deeper understanding of Nimble Storage's product and features. These would include topics such as the Nimble Storage architecture, product installation and administration and practical hands on relating to the product features.

The course, listed below, in the **Nimble Technical Professional** learning path includes accredited curriculum that allows you to become an accredited **Nimble Technical Professional**.

The NTS-2001-I *Nimble Storage Introduction and Administration* accreditation course is designed for Nimble Storage Administration Professionals and Technical Partners. This course is designed to teach users how to perform commonly required tasks including installing the array, creating volumes, protecting/recovering data with snapshots and replication, as well as general system monitoring using hands-on simulated labs. The NIOP courses cover the following subject areas:

> **Nimble Storage Introduction and Administration**
>
> **NTS-2001-I**

At the end of this course you will be able to:
- Perform initial configuration of a new array with NSM and GUI
- Array Administration and working with volumes
- Create and modify data protection polices for volumes
- Restore volumes and individual files from a snapshots
- Set up replication and perform basic DR operations
- Use the Nimble GUI to monitor array capacity/performance
- Navigate Nimble's InfoSight
- Manage multi-array (scale-out) groups

Nimble Implementation Specialist Learning Path

The **Nimble Implementation Specialist** learning path is geared towards those individuals that are required to learn the procedures to conduct implementations as a Nimble Storage-badged representative. These courses cover the Nimble Storage architecture, the fundamentals of installing and operating an array, as well as time in the field conducting implementation with a Nimble Storage mentor. The courses included in this learning path are:

The **NTS-1001-E** *Introduction to Nimble Storage Technology* course is designed to provide the learner with the technical underpinnings of the Nimble Storage architecture and basic administration principles.
At the end of this course you will be able to:
- Describe the CASL architecture
- Describe the Adaptive Flash family
- Understand networking principles with Nimble
- Understand Nimble array management

> **Introduction to Nimble Storage Technology**
>
> **NTS-1001-E**
> Length ~ 120 Minutes

The **NTS-2001-I** *Nimble Storage Introduction and Administration* course is designed to teach users how to perform basic array installations and commonly required tasks (including creating volumes, snapshots, general system monitoring) using hands-on simulated labs. The course covers the following subject areas:
- Perform initial configuration of a new array with NSM and GUI
- Array Administration and working with volumes
- Utilize snapshots to restore volumes and individual files
- Use the Nimble GUI to monitor array capacity/performance
- Navigate Nimble's InfoSight

> **Nimble Storage Introduction and Administration**
>
> **NTS-2001-I**
> Length ~ 6.5 Hours

The **NI-3001-E** *Nimble Storage Implementation* course is designed to teach users how to perform the required tasks to install the Nimble Storage array following Nimble standardized procedures. The course covers the following subject areas:
- Perform installation & initial configuration of a new array
- Perform basic array administration
- Perform basic operational testing

> **Nimble Storage Implementation**
>
> **NI-3001-E**
> Length ~ 120 Minutes

The **NI-3002-I** *Nimble Storage Installation Field Practical* is designed for installation specialist to apply their training in a real-world implementations under the guidance of Nimble Storage mentor.
- Perform pre-installation interview/ preparation
- Perform array installation & host integration
- Complete implementation / acceptance testing
- Complete required reports

> **Nimble Storage Implementation Field Practical**
>
> **NI-3002-I**